



Partnering in Business
with Germany

Ihr Zugang zu neuen Geschäftsbeziehungen mit der Ukraine und Moldova

Gesundheitswirtschaft

Zeitraum des Aufenthalts der ausländischen Führungskräfte
in Deutschland: **20.04.-07.05.2026**

Informationen zu PG finden Sie unter: <https://partnering-in-business.de>

Informationen zu den aktuellen Wirtschaftsaussichten und zum aktuellen Wirtschaftspotenzial
finden Sie unter <https://www.gtai.de/de/trade/ukraine-wirtschaft>

<https://www.gtai.de/de/trade/moldau-wirtschaft>



Partnering in Business with Germany ist ein globales Programm des Bundesministeriums für Wirtschaft und Energie zur Außenwirtschaftsförderung. Ziel ist die **erfolgreiche Geschäftsanbahnung** zwischen mittelständischen Unternehmen aus Entwicklungs- und Schwellenländern und Deutschland.

Jedes Jahr werden rund 1000 ausländische Führungskräfte auf den Markteintritt nach Deutschland vorbereitet und B2B-Kontakte zu deutschen Unternehmen hergestellt, die ihrerseits für sich neue Märkte erschließen wollen. Dieser **partnerschaftliche Ansatz** führt zu langfristigen Geschäftsbeziehungen und einem globalen Netzwerk international agierender KMU.

Das Programm ist auf Ihre Bedürfnisse zugeschnitten. Wir wollen, dass Sie in optimaler Weise von hochwertigen Kontakten mit passenden Geschäftspartnerinnen und Geschäftspartnern profitieren. Aus diesem Grund **bereiten wir die ausländischen Unternehmerinnen und Unternehmer intensiv auf die Zusammenarbeit mit Ihnen vor**. Während des Deutschlandaufenthalts lernen die ausländischen Führungskräfte Ihren Betrieb kennen – und Sie die ausländischen Führungskräfte. Der fachliche Austausch findet individuell, direkt in Ihrem Unternehmen und auf Augenhöhe statt.

Wir laden Sie ein, durch Ihre Teilnahme an diesem Programm neue wertvolle Partnerschaften mit internationalen Unternehmen zu starten.



Ulrich Niemann

Leiter des Außenwirtschaftsförderprogramms
Partnering in Business with Germany im BMW

Das Angebot des Programms an deutsche KMU



Direkte Kontakte mit Führungskräften aus ausländischen Unternehmen.



Passende Geschäftspartner für eine langfristige Zusammenarbeit.



Vertragsabschlüsse durch konkrete Geschäftsideen und Aufbau persönlicher Beziehung.



Steigert **Bekanntheit und das Ansehen** deutscher KMU im Ausland.



Wenn Sie an einer Partnerschaft mit einem oder mehreren Unternehmen interessiert sind, laden wir Sie ein, direkt Kontakt aufzunehmen.

Bei Fragen zum Programm oder Interesse, eine ganze Gruppe für eine Besichtigung in Ihr Unternehmen einzuladen, wenden Sie sich bitte direkt an das zuständige Business Development Centre (BDC).

Weitere Informationen für deutsche Unternehmen finden Sie [hier](#).

Industrie/Verarbeitendes Gewerbe

Dienstleistungen

- Aneli Medical and Diagnostic Center
- CheckEye
- Communal Non-Commercial Enterprise “Kaniv Center of Primary Health Care” of Cherkasy Regional Council
- Communal Non-Profit Enterprise “Clinical Center of Oncology, Hematology, Transplantology, and Palliative Care of Cherkasy Oblast Council”
- Hospital of Emergency Care
- ICSI Clinic
- Institute of Occupational Medicine
- Knopka Ukraine
- Ladisten Clinic
- Lviv Regional Children’s Specialized Clinical Hospital
- Medical Health Center LLC
- Municipal Non-Commercial Enterprise “Valky Central District Hospital”
- Municipal Non-Commercial Enterprise “Zlatopil Hospital “Promin” of the Zlatopil City Council of the Kharkiv Region
- Municipal Non-Profit Enterprise “Kozova Central District Hospital of Kozova Village Council”
- National Health Service of Ukraine
- Rehabilitation and Health Center
- SRL ALMAKINETICA
- VYO Health
- University Hospital of Lviv National Medical University of Danylo Halytskyy

Aneli Medical and Diagnostic Center



Aneli Medical and Diagnostic Center is a dynamic healthcare institution dedicated to innovation, partnership, and social impact. In collaboration with Charitable Foundations, Rotary International, and the Association of Private Medicine of Ukraine, we are developing a state-of-the-art Rehabilitation Center for veterans, internally displaced persons, and civilians affected by the war. Our initiative achieved international recognition, winning the Grand Prix at the European Private Hospital Awards 2025 for Excellence in Public-Private Partnerships & Collaboration. This honor highlights our commitment to building resilient healthcare through strong cooperation and visionary leadership.



Objectives/ proposals

- Developing of a Ukrainian–German partnership through technical, educational, scientific, and philanthropic cooperation
- This includes knowledge transfer, staff training, joint research, medical equipment supply, and Public–Private Partnership initiatives involving leading German clinics, universities, and charitable organizations



Website

<https://aneli.info>



Contact

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Annual turnover: no information available

Number of employees: no information available

CheckEye has developed a cloud-based solution to detect a wide range of chronic diseases, including diabetic retinopathy, using photographic images of the eye fundus through advanced ML/AI algorithms. These photographs can be taken anywhere, from optical retailers to pharmacies, by non-medical staff and then uploaded to the system for diagnosis. CheckEye makes early detection and prevention of chronic diseases, including diabetic retinopathy, accessible to everyone.



Objectives/ proposals - To enter the German healthcare market by establishing long-term partnerships with clinics, pharmacies, diagnostic centers, and distributors
- To introduce our digital screening platform to support early detection of chronic diseases and strengthen preventive healthcare



Website <https://check-eye.com/>

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Annual turnover: up to 100.000 €

Number of employees: up to 50

Kaniv Center of Primary Health Care



Our Center is dedicated to ensuring the health and well-being of families in the Kaniv region. Our mission is to provide accessible, high-quality primary medical care based on the principles of evidence-based medicine. We focus on improving the quality and longevity of life for our clients through disease prevention, health promotion, and the encouragement of a healthy lifestyle. Our approach is founded on partnership, mutual respect, and trust between medical professionals, support staff, and the community we serve. The ultimate goal of our work is simple yet profound — the good health and well-being of every resident of the Kaniv region.



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|----------------------------------|--|
| Objectives/
proposals | <ul style="list-style-type: none">- To enhance Professional Exchange and Expertise in rehabilitation services- To develop and Implement Advanced Rehabilitation Practices- To strengthen Palliative Care and Support Services- To build Sustainable International Partnerships and Capacity |
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Website	https://kaniv-centr.pmsd.org.ua/
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Annual turnover: up to 500.000 €

Number of employees: up to 50

Clinical Center of Oncology, Hematology, Transplantology, and Palliative Care of Cherkasy Oblast Council



The Clinical Center for Oncology, Hematology, Transplantology and Palliative Care of the Cherkasy region has been an internationally recognized study site for innovative drug therapies in oncological and hematological diseases for over 25 years. In 2017, a dedicated Clinical Trials Department/Study Center was established, which is now among the leading research institutions in Ukraine and internationally.



Objectives/ proposals

- Strong interest in program modules on hospital management, digital transformation (including ePA and telemedicine), and human resource development in healthcare
- Application of acquired knowledge and experience within the center to improve internal processes and patient outcomes
- Promotion of long-term international cooperation, particularly with German healthcare institutions



Website <https://gematolog.ck.ua/viddilennya-klinichnih-viprobuvan/>

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LinkedIn



Annual turnover: up to 2 million €

Number of employees: up to 250

Hospital of Emergency Care

A modern medical facility that provides qualified emergency care around the clock. The hospital has more than 500 beds, a scientific and practical base for six departments, and has the highest accreditation category. It has a clinical diagnostic laboratory and conducts research in all major areas of diagnostics on an urgent and scheduled basis. The medical facility employs highly qualified doctors and department heads. It is a leading hospital that performs complex operations and meets European standards.



Objectives/ proposals

- Getting acquainted with the rehabilitation and diagnostics system in Germany, German medical equipment, and the health insurance system
- Studying the possibilities of telemedicine, consulting our patients with German specialists
- Visiting German hospitals, diagnostic and rehabilitation centers, as well as medical equipment manufacturing plants



Website

<https://5-clinic.zp.ua/>

Contact

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LinkedIn



Annual turnover: up to 500.000 €

Number of employees: up to 1000

ICSI Clinic was founded in 1998. We are leaders in Ukraine in the field of artificial insemination. ICSI Clinic provides its patients with a wide range of treatment programs in reproductive medicine in Ukraine: diagnostics and treatment, pregnancy management, genetic research, cryotechnology, donation and surrogacy. Many world achievements in the field of reproductive medicine were first applied in Ukraine at ICSI Clinic.



Objectives/ proposals	<ul style="list-style-type: none">- To build sustainable partnership with German doctors, clinics and insurance organizations to form a predictable flow of patients and ensure high quality of their treatment route- To adapt protocols, to improve digital services and to update laboratory equipment- To increase the effectiveness of procedures and strengthen the clinic's position in the international market
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Website	https://ivfukraines.com/
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Annual turnover: no information available

Number of employees: no information available

Institute of Occupational Medicine



The Institute of Occupational Medicine was founded in 1928. The institute actively participates in the implementation of the National Program for the Improvement of Safety, Occupational Health, and the Working Environment. The institute's international scientific network is constantly expanding. The World Health Organization (WHO) and the International Labour Organization (ILO) have repeatedly held interregional seminars on occupational hygiene in agriculture for specialists from developing countries at the institute.



Objectives/ proposals - Learning from the experiences of German colleagues about how the rehabilitation system works
- Interest in new technologies and approaches in rehabilitation in Germany

Website <https://imtuik.org.ua/>

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Annual turnover: up to 1 million €

Number of employees: up to 250

Knopka Ukraine

The company has developed a notification and task management system for medical institutions called knopka, which allows medical staff to quickly call colleagues, coordinate actions, and improve the quality of patient care. The system is used in more than 20 hospitals. The technology does not distract from the provision of medical care and ensures the continuity of processes in hospitals. The comprehensive notification system simplifies the work of staff in various tasks and processes.

knopka

Objectives/ proposals	<ul style="list-style-type: none">- Launching 1-2 pilot projects with German healthcare institutions to adapt the solution to local clinical workflows and regulatory requirements- Identifying and engaging distribution or implementation partners for the German market- Gaining practical knowledge of German healthcare procurement processes and compliance requirements- Creating reference cases to support further market entry in Germany and other EU countries
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Website	https://www.knopka.health/
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Annual turnover: up to 100.000€

Number of employees: up to 10

Ladisten Clinic



Ladisten Clinic works in the field of modern cosmetic orthopedics and traumatology of limbs for children and adults. The medical center was founded by the surgeon of the highest category in the field of orthopedics and traumatology for children and adults V. Veklich in 1992. Our specialization is cosmetic orthopedics and traumatology. We use minimally invasive methods of treatment based on our own developments involving modernized, universal devices.



Objectives/proposals

- Interest in the German healthcare system, health insurance system, certification of medical devices in the EU, regulations for training surgeons to perform surgical procedures
- Once the certification process is complete, we plan to provide ongoing training for orthopedic surgeons in performing surgical procedures



Website <https://ladisten.com/>

Contact Viktoriia Veklich, Director
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LinkedIn <https://www.linkedin.com/in/viktoria-veklich-73435718b/>



Annual turnover: up to 100.000 €

Number of employees: up to 50

Lviv Regional Children's Specialized Clinical Hospital



The Western Ukrainian Specialized Center is a municipal non-profit enterprise of the Lviv Regional Council that provides highly specialized care to children and adolescents with acute and chronic diseases. Our goal is to diagnose and treat patients in accordance with the highest standards of scientific medicine. The medical center has received many state honors and awards, the most significant of which is the Award from the All-Ukrainian Council for the Protection of Patients' Rights and Safety.



Objectives/ proposals

- To improve the quality and accessibility of medical care for children in Ukraine
- To enhance medical training and professional development
- To encourage innovation in pediatric healthcare, public health, and rehabilitation
- Humanitarian and post-war recovery support

Website <https://www.zusdmc.lviv.ua/>

Contact Olena Kozlova, Director
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LinkedIn



Annual turnover: up to 500.000 €

Number of employees: up to 50

Medical Health Center LLC



The Medical Health Center is a modern multidisciplinary clinic that has been providing professional medical care for over 20 years. We value a high-quality treatment and diagnostic process and achieving the best possible positive results. All examinations are carried out in our own laboratory using modern high-precision equipment. Our goal is to maintain and increase the trust of our patients, to become not only an emergency service for them, but also a reliable friend, to be on the patient's side in the process of fighting illness.



Objectives/ proposals

- To establish sustainable partnerships in the fields of healthcare and education
- To study the organizational structure and operational features of German university hospitals, which serve as a benchmark for the integration of clinical practice, research, and education
- To implement joint educational and research projects in medical management and public health



Website <https://medzdrav.com.ua/ua/>

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Annual turnover: up to 1 million €

Number of employees: up to 250

Municipal Non-Commercial Enterprise “Valky Central District Hospital”



The hospital is a multidisciplinary medical facility located in the Kharkiv region of Ukraine. It has modern high-tech offices, laboratories, operating rooms, and advanced medical equipment. With the support of international partners, the hospital is constantly being modernized. Currently, the infectious diseases ward with a total area of 244 m² is being renovated, with eight isolation rooms designed for 28 beds.



Objectives/ proposals	<ul style="list-style-type: none">- To acquire modern diagnostic and therapeutic devices- To train 10–15 specialists annually through German partnerships- To implement 1–2 humanitarian or reconstruction projects per year- To establish telemedicine system linking hospital with European partners by 2027
Website	https://www.facebook.com/p/КНП-Валківська-ЦРЛ-100071478295991/?locale=uk_UA
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LinkedIn



Annual turnover: up to 2 million €

Number of employees: up to 1000

Municipal Non-Commercial Enterprise “Zlatopil Hospital “Promin” of the Zlatopil City Council of the Kharkiv Region



The medical facility was founded in 1969. Our hospital provides primary and specialized medical care, in particular through its outpatient department (therapist, endocrinologist, cardiologist, endoscopist, etc.). The main departments include outpatient, as well as inpatient and diagnostic departments. Our goal is to work conscientiously every day to ensure that every patient receives quality medical care in comfortable and accessible conditions.



Objectives/ proposals

- Improving the quality and efficiency of medical services through the exchange of expertise, technology, and best practices
- Strengthening the hospital's position as a modern, patient-centered healthcare facility that meets European standards



Website

<https://www.facebook.com/profile.php?id=100047744203524>

Contact

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LinkedIn



Annual turnover: up to 2 million €

Number of employees: up to 1000

Municipal Non-Profit Enterprise “Kozova Central District Hospital of Kozova Village Council”



The medical and preventive care facility provides specialized secondary medical care to the population of the Kozivsky district of the Ternopil region, Ukraine. The medical facility is a clinical base for training interns and providing practical training for students of medical universities. The hospital employs 72 doctors and 153 nurses. An integral part of the hospital is its diagnostic services: a clinical diagnostic laboratory, a functional diagnostics room, an ultrasound diagnostics room, an X-ray room, an endoscopy room, and a physiotherapy department.



Objectives/ proposals	<ul style="list-style-type: none">- Establishing cooperation with hospitals in Germany in order to adopt effective models for organizing medical processes- Implementing effective techniques for preventing occupational burnout- Internships for doctors from our hospital in German hospitals
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Website	https://kozova.crl.net.ua/
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Annual turnover: up to 5 million €

Number of employees: up to 1000

National Health Service of Ukraine



The state institution implements healthcare financing reforms and ensures that the state uses budget funds rationally and effectively to preserve, protect, and strengthen the health of citizens. The institution studies the actual needs of patients for medical services, medicines, and medical devices, forms packages of the most necessary medical services and a list of medications for the “Affordable Medicines” program, and transfers funds for them to hospitals and pharmacies so that Ukrainian citizens can receive these services free of charge.



Objectives/ proposals

- Studying the German model of health insurance and financing
- Obtaining advisory and expert support from German specialists for further implementation of healthcare system reforms in Ukraine, particularly in the field of primary health care
- Exchange of experience on ensuring the resilience of the medical system in emergency situations and martial law



Website <https://nszu.gov.ua/>

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LinkedIn



Annual turnover: more than 50 million €

Number of employees: up to 1000

Rehabilitation and Health Center



A medical facility that provides rehabilitation services, particularly to military personnel. The complexity of rehabilitation treatment, especially in the case of military injuries, requires modern equipment, specialized personnel, and comprehensive patient support. Despite all the challenges, we remain committed to improving the quality and accessibility of rehabilitation for our patients, especially for military personnel who require specialized care and support.



Objectives/ proposals

- To develop an integrated initiative that combines education, rehabilitation, and scientific collaboration in partnership with German institutions
- To establish joint training and rehabilitation programs to improve the professional skills of our staff and the quality of patient care
- To modernize our facilities, introduce cutting-edge rehabilitation technologies, and expand access to services for underserved populations



Website

Contact

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Annual turnover: up to 1 million €

Number of employees: up to 1000

SRL ALMAKINETICA

A rehabilitation and therapy center in Chisinau, Moldova, specializing in physical rehabilitation, orthopedic, and neurological treatments. The medical center offers individualized therapy programs for adults and children, including physical therapy and spinal rehabilitation. The aim is to improve patients' mobility, functionality, and quality of life in the long term. The medical center works with modern therapy concepts and has an interdisciplinary team of qualified specialists.



Objectives/ proposals

- To establish long-term cooperation with German manufacturers of medical rehabilitation equipment
- To import certified German devices for orthopedic, neurological and post-trauma rehabilitation
- To introduce German treatment protocols and quality standards in our center
- To upgrade our service quality through technology and staff training



Website

www.kinetica.md / www.scolioza.md

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LinkedIn



Annual turnover: up to 100 000€

Number of employees: up to 50

VYO Health's personal digital science-based care plans (app) will be released by April 2026. The app will be localized in German and integrated to specific clinic systems. This creates a two-way bridge between daily self-care and medical care, while enabling clinics to expand digitally and join DiGA-supported preventive programs. Pilot joint ventures will test and scale this model across Germany. We aim to achieve our goals through localized integration and partnerships with German clinics.



Objectives/ proposals

- To establish joint ventures with women's clinics to localize the app's preventive digital care programs and conduct initial pilot projects with female clinic users before scaling up
- To expand access to digital self-help tools that are covered by insurance rather than paid for by the end user



Website

Contact Liliia Smirnova, Founder, CEO
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Annual turnover: no information available

Number of employees: no information available

University Hospital of Lviv National Medical University of Danylo Halytsky



The University Hospital of the National Medical University of Lviv is a model for an integrated academic medical center in Ukraine. Its goal is to combine medical education, research, and patient care in accordance with modern European standards. The University Hospital was founded as part of the Lviv National Medical University of Danylo Halytsky, a modern multidisciplinary educational institution comprising 6 faculties, 76 departments, and 49 clinical departments spread across 116 healthcare facilities. It is subordinate to the Ministry of Health of Ukraine.



Objectives/ proposals

- Strengthening clinical and academic capacities through partnerships with German hospitals and universities
- Introducing advanced medical technologies and patient safety systems based on German standards
- Improving the quality of medical education and healthcare in Ukraine



Website

<https://new.meduniv.lviv.ua/pidrozdily/universytetska-likarnya/>

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LinkedIn



Annual turnover: no information available

Number of employees: no information available

Bei Interesse an einer Zusammenarbeit mit einem oder mehreren Unternehmen, können Sie diese direkt kontaktieren.

Haben Sie noch Fragen zum Programm oder sollten Sie Interesse haben, eine ganze Gruppe zur Besichtigung in Ihr Unternehmen einzuladen, dann kontaktieren Sie bitte das Business Development Centre.

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Jetzt registrieren:

www.pg-connect.de/registrierung

PG-Webseite:

www.partnering-in-business.de

„Partnering in Business with Germany“ ist ein Instrument der Außenwirtschaftsförderung des



Bundesministerium
für Wirtschaft
und Energie



Partnering in Business
with Germany

„Partnering in Business with Germany“ wird im Auftrag des Bundesministeriums für Wirtschaft und Energie durchgeführt von

giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Die Programmmodule von „Partnering in Business with Germany“ werden im Auftrag der GIZ umgesetzt von

 **commit**