

# **BUSINESS IN THE MOSCOW REGION**

## **GERMAN COMPANIES EXPERIENCE**

**2020**



MINISTRY OF INVESTMENT,  
INDUSTRY AND SCIENCE  
OF THE MOSCOW REGION

# KEY GERMAN COMPANIES IN THE MOSCOW REGION



**KNAUF**



**erismann**  
*your style*



**OBI**



**schattdecor**



**LIEBHERR**  
Mehr Freude an der Frische.



**quick-mix**



**WILO**



**aluplast**  
Kunststoff-Fenster- und Türen



**DÖHLER**  
NATURAL FOOD & BEVERAGE INGREDIENTS



**BOSCH**



**INTERPRINT**  
**IP**



**Roto**



Mercedes-Benz



**Hochland**



**Globus**



**BMW**



**Henkel**



**BÜSCH**



**BENNING**



**RUHRPUMPEN**



**VEKA**



**Ehrmann**



**PERI**



**METRO**



**PHOENIX CONTACT**



**FRESENIUS MEDICAL CARE**



**MENSHEN**



**Meffert AG**  
Farbwerke

> 5,2 billion EUR investments

> 4700 workplaces (in 2017-2019)

# **BUSINESS SUPPORT MEASURES IN THE SPREAD OF COVID-19**

**2020**



MINISTRY OF INVESTMENT,  
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## WHICH AREAS ARE RECOGNIZED AS THE MOST AFFECTED?



- air transportation, airport activities, trucking;



- culture, leisure and entertainment;



- fitness activities and sports;



- travel agencies and organizations providing tourism services



- hospitality industry;



- catering business;



- organizations of additional education, non-governmental educational institutions, extended education, non-governmental educational institution:



- conferences and exhibitions;



- public consumer services (renovation, laundry, dry-cleaning, hairdressing, beauty salons).

***Companies and self-employed individuals must have first-priority personal support***

## WHO CAN KEEP ON WORKING

-  All industrial enterprises
-  Medical institutions, pharmacies
-  Food and essential commodities suppliers / retail
-  Maintenance and emergency repair operators
-  Financial service providers
-  Sub-suppliers of goods and services to suppliers mentioned above
-  Communication service providers
-  Transport and logistics infrastructure operators
-  Housing and communal services providers
-  Kiosks and stalls selling medical gloves, respirators and masks



# WHO MUST STOP WORKING



All catering enterprises (except for delivery of orders, take-out services, catering for their employees)



Beauty salons, massage studios, SPA salons, fitness clubs, tanning salons, other enterprises of similar services with clients personal presence (excluding services providing at a distance with the condition of delivery )



Retail stores (except pharmacies, medical and optical-ophthalmic products stores, grocery stores and convenience stores, pet supplies, mobile phone and communications stores, online stores, including those with delivery services, Do-It-Yourself goods stores and gardening goods stores )



It is forbidden to hold any sports, entertainment, public events (competitions, concerts, etc.)



Enterprises providing short-term car rental services (car sharing services)

**Until the cancellation of high availability mode, the work is suspended:**



Culture and recreation parks, shopping and entertainment centers, attractions, nightclubs (discos), betting shops, sweepstakes and their betting points, cinemas, children play rooms and children entertainment centers, other entertainment and leisure facilities, bath services and showers, reception of scrap and non-ferrous metal waste from individuals.

# WHAT TO DO IF THERE IS A PERMISSION TO WORK?

In buildings, structures (premises in them), adjacent territories, and other workplaces, it is necessary to comply with the sanitary requirements (social distance and disinfection)



**Local regulatory acts must be posted in public places and on the official website in the Internet (if available).**

## Make the following decisions:



To continue working during the period of high alert.



To comply with the sanitary requirements for the organization of work of enterprises that exclude the risks of infection with COVID-19 during the high-alert mode according to the letter of the Chief State Sanitary Doctor for the Moscow Region dated 04.04.2020 No. 2978-r.



To establish the number of employees who are not transferred to a distant work mode according to their need of participation in technological and other processes necessary to ensure the functioning of such organizations.



To establish the number of employees to be transferred to a distant work mode.



Place in electronic form through the Portal of State and Municipal Services of the Moscow Region information on the number of employees (executors under civil law contracts) in respect of whom the above decisions were made.



## LIST OF BACKBONE ENTERPRISES

**Resolution of the Governor of the Moscow Region No. 189 PG dated 04/14/2020**

**607 enterprises operating in the territory of the Moscow Region**

**Inclusion conditions - compliance with all quantitative criteria:**

- amount of tax deductions for the last 3 years in budgets of all levels: at least 300 million rubles ( $\approx$  3.75 million euros).
- headcount - at least 250 people.

**or one of the qualitative criteria:**

- be on the federal list of backbone enterprises
- be a large / medium-sized organization of the housing and communal complex, including a resource supplying organization (ETO, GP, etc.), a city-forming enterprise or a defense industry enterprise, a developer engaged in the construction of residential facilities with an area of at least 150 thousand square meters.



## BUSINESS SUPPORT MEASURES

Support measure	Term	Comments
<b>Reporting Extension</b>	For 3 months	What is being extended: 1. Submission of all declarations (payments on advance payments), except for VAT, financial statements, the deadline for which is March-May 2020.
	For 20 working days	2. Submission of documents, explanations of the requirements received from March 1 to June 1, 2020
	For 10 working days	3. Submission of documents, explanations of VAT requirements received from March 1 to June 1, 2020 as part of desk tax audits of VAT declarations.
	Until May 15, 2020	4. Submission of VAT tax returns and insurance premium calculations for the 1st quarter of 2020

# BUSINESS SUPPORT MEASURES

Support measure	Term	Comments
<b>Prohibition of inspections, penalties and sanctions by the Federal Tax Service and the CCW</b>	until May 31, 2020 inclusive	<p>Suspended:</p> <ol style="list-style-type: none"> <li>making decisions on conducting on-site (repeated on-site) tax audits, checks on the completeness of the calculation and payment of taxes in connection with transactions between related parties,</li> <li>carrying out already appointed exit (repeated exit) tax audits,</li> <li>conducting checks of compliance with the currency legislation, with the exception of cases where violations have already been identified by the audit that has already begun, the statute of limitations for administrative liability for which expires before 06/01/2020 (in such cases, inspections and administrative proceedings are only possible in respect of such violations);</li> <li>Duration: <ul style="list-style-type: none"> <li>for the preparation and delivery of acts of tax audits, acts of violations of the legislation on taxes and fees,</li> <li>for the submission of objections to these acts and for consideration by the tax authority of such acts and objections</li> </ul> </li> </ol>
<b>Account blocking</b>		<p>Suspended:</p> <ul style="list-style-type: none"> <li>blocking of accounts in connection with the failure to submit a declaration (calculations on insurance premiums), not sending a receipt for the documents, failure to ensure the receipt of documents under the TCS, and the tax agent not submitting the calculation of personal income tax amounts;</li> <li>bans on opening bank accounts if there is a decision to suspend operations on the taxpayer organization's accounts and transfers of electronic money, as well as a ban on debiting funds from such accounts for medical organizations engaged in expenditure transactions for the purchase of medical devices or medicines.</li> </ul>

## BUSINESS SUPPORT MEASURES

Support measure	Term	Comments
<b>Moratorium for tax sanctions</b>	until May 31, 2020	NON-APPLICATION of tax sanctions for failure to submit documents, the deadline for submission of which is from March 1, 2020 to May 31, 2020.
	For 6 months	Extension of the deadline for sending tax claims, making a decision on the collection of taxes
<b>Decrease in acquiring fees when selling goods online</b>	until September 30, 2020	The maximum value of the commission is limited to 1% for trade and service enterprises that sell food products, medical supplies, clothing, and consumer goods. Moreover, this decrease for household appliances, electronics and communications was established when purchasing goods worth no more than 20 thousand rubles.

## BUSINESS SUPPORT MEASURES

Support measure	Term	Comments	This measure suits you if you:
<b>Moratorium on bankruptcy proceedings</b>	6 months	The Russian government has introduced a moratorium on bankruptcy proceedings. For the duration of the moratorium, it is not allowed to foreclose on pledged property, including extrajudicially, and the enforcement proceedings on property foreclosures according to the requirements that arose before the moratorium is put on hold (at the same time, arrests on the debtor's property and other restrictions regarding the disposal of property are not lifted debtor imposed during enforcement proceedings).	Operate in the most affected sectors
<b>Cancellation of a contribution to the reserve fund of the Association of tour operators in the field of outbound tourism</b>	Until the end of 2020	For 2020, the contribution to the reserve fund of the association of tour operators in the field of outbound tourism is 1 ruble, with the exception of contributions for tour operators or legal entities that have not previously carried out tour operator activities in the field of outbound tourism, upon joining the members of the association of tour operators in the field of outbound tourism.	Tour operator

## BUSINESS SUPPORT MEASURES

Support measure	Term	Comments	This measure suits you if you:
<b>Automatic renewal of permissions and licenses</b>	until December 31, 2020	<p>Licenses and other permits for certain types of activities whose terms expire (expired) from March 15 to December 31, 2020 are extended for 12 months.</p> <p>The list of such licenses and permits is determined by the Government of the Russian Federation and includes, for example, licenses for the production and circulation of ethyl alcohol, alcoholic and alcohol-containing products (including licenses for the retail sale of alcoholic products).</p> <p>It is also envisaged to extend the validity of individual permits, for example, the period of validity of building permits, which expire from April 6, 2020 to January 1, 2021, is extended by one year.</p>	Recipient of licenses and permits
<b>Deferral to pay fines and late fees for housing and communal services</b>	Until January 1, 2021	Suspend the collection of a penalty (fine, penalty) until January 1, 2021 in case of late and (or) not paid in full payment for housing and utilities and contributions for major repairs.	Owner and user of premises in multi-apartment and residential buildings

# BUSINESS SUPPORT MEASURES FOR PROPERTY LEASING



Support measure	Term	Comments	This measure suits you if you:
<b>Lease delay</b>	Until the end of 2020	Deferral of payments for leased state and municipal premises, commercial real estate for a period from the date of the introduction of the high availability regime until October 1, 2020.	<ul style="list-style-type: none"> <li>• Tenant of state, municipal property; <b>commercial real estate</b></li> <li>• Operate in the most affected sectors</li> </ul>
<b>Rental exemption</b>	Until the end of 2020	Under federal property leases, tenants-SMEs in the most affected sectors are exempted from paying rental payments for April, May and June 2020.	<ul style="list-style-type: none"> <li>• Tenant of federal property;</li> <li>• Consist in the register of SMEs;</li> <li>• Operate in the most affected sectors</li> </ul>
<b>Reduction of rental tax</b>	Until the end of 2020	A tenant under real estate leases has the right to demand a reduction in rent. The contract may be changed by agreement of the parties at any time during 2020.	Tenant of state, municipal property; <b>commercial real estate</b>

# BUSINESS SUPPORT MEASURES

## AND:

- Zero rate of import customs duty is established for a number of goods to be determined by the Government of the Russian Federation, including medicines and medical devices
- Distance trading of over-the-counter medicines and medical devices is allowed
- Mechanism is introduced for subsidizing% on loans for trade enterprises received for the formation of stocks of food and essential goods
- The “third excess” rule is temporarily suspended during government procurement of medicines and medical devices according to the list of goods determined by the Government of the Russian Federation
- Measures are introduced to financially support transport organizations affected by the deterioration of the situation, including compensation for losses.
- The extension of labor permits for foreign workers is ensured.
- The time for notifying employees is reduced to 2 weeks due to a possible shutdown of the enterprise
- The mechanism of non-application of penalties is introduced, as well as the possibility of extending the deadlines and adjusting prices in 2020. in case of violation of obligations by the contractor (due to the spread of coronavirus infection)

## SME SUPPORT MEASURES

Support measure	Term	Comments	This measure suits you if you:
<b>Extending Tax Payments</b>	For 6 months	extension of the deadline for the payment of taxes (advance tax payments), excluding VAT, NAP and PIT, for reporting periods falling in the 1st quarter of 2020;	Meet <b>SIMULTANEOUSLY</b> 3 requirements: <ul style="list-style-type: none"> <li>• be in the register of SMEs</li> <li>• carry out activities in the most affected sectors</li> <li>• your income has declined by more than 10%</li> </ul>
	For 4 months	extension of the deadline for paying taxes (advance payments on tax), excluding VAT and personal income tax, for reporting periods falling on the half-year (2 quarter) of 2020.	
	until October 30, 2020;	extension of the terms of advance payments for transport tax, property tax of organizations and land tax (in the regions in which advance payments are established) for the first quarter of 2020	
	until October 30, 2020;	extension of the deadlines for the payment of advance payments for transport tax, property tax of organizations and land tax (in the regions in which advance payments are established) for the second quarter of 2020	
	For 3 months	extension of the terms for payment of personal income tax for 2019 in accordance with clause 6 of Article 227 of the Code (for entrepreneurs);	



# SME SUPPORT MEASURES

Support measure	Term	Comments	This measure suits you if you:
<b>Extending Tax Payments</b>	For 6 months	extension of the term for payment of insurance premiums for March-May 2020;	Meet SIMULTANEOUSLY 3 requirements: <ul style="list-style-type: none"> <li>• you are a microenterprise</li> <li>• <i>(The President of the Russian Federation instructed to extend this measure to all SMEs)</i></li> <li>• carry out activities in the most affected sectors</li> <li>• your income has declined by more than 10 percent</li> </ul>
	For 4 months	extension of the term for the payment of insurance premiums for June and July 2020 and insurance premiums calculated from the amount of individual income exceeding 300,000 rubles payable no later than July 1, 2020;	
<b>Reduction of insurance premiums</b>		The rate for insurance premiums has been reduced from 30% to 15%. The reduced tariff does not apply to the entire salary of employees, but only to the part that exceeds the minimum wage.	<ul style="list-style-type: none"> <li>• Included in the register of SMEs</li> </ul>
	the period from March 1, 2020 to June 1, 2020	No interest will be charged on the amount of arrears of taxes and insurance premiums due in 2020.	Meet SIMULTANEOUSLY 2 requirements: <ul style="list-style-type: none"> <li>• you are a microenterprise</li> <li>• carry out activities in the most affected sectors</li> <li>• your income has declined by more than 10 percent</li> </ul>

## SME SUPPORT MEASURES

Support measure	Term	Comments	This measure suits you if you:
<b>Moratorium on the growth of contributions of individual entrepreneurs</b>	until the end of 2020	from 2021, contributions will not increase	Individual entrepreneur
<b>Interest-free payday loans</b>	1 year	<p>Interest-free loan for emergency needs - documented expenses for the payment of wages and mandatory accruals from it.</p> <p>Conditions for obtaining a loan:</p> <ul style="list-style-type: none"> <li>the company has been operating for at least 1 year and paying taxes at least once;</li> <li>maintaining the number of employees for the entire lending period or reducing staff by no more than 10% per month.</li> </ul> <p>The loan amount is calculated (1 minimum wage (12 130 rubles. ≈ 153 euros) + social contributions) x number of employees x 6 months.</p> <p>The interest on this loan will be covered from the federal budget, for the borrower they will be 0%. After 6 months, this loan will be issued at 4%. You can apply for a loan at Sberbank PJSC, VTB PJSC, MSP Bank JSC, Promsvyazbank PJSC, Alfa-Bank JSC, Gazprombank JSC, Otkritie Bank and other banks.</p>	<ul style="list-style-type: none"> <li>Consist in the register of SMEs and belong to the categories of “small business” and “microenterprise”;</li> <li>Operate in the most affected sectors</li> </ul>

# SME SUPPORT MEASURES



Support measure	Term	Comments	This measure suits you if you:
<p><b>The program of concessional lending to small and medium-sized businesses is expanded</b></p>	<p>Indefinitely</p>	<p>The program involves 99 Russian banks that issue loans to entrepreneurs at a reduced rate of <b>up to 8.5%</b>. Simplified requirements for the borrower Microenterprises in the field of trade engaged in the sale of excisable goods (for micro-enterprises that entered into loan agreements for negotiable purposes in 2020 for a period of not more than 2 years) can also receive loans at a reduced rate.</p>	<ul style="list-style-type: none"> <li>• individual entrepreneur,</li> <li>• small business,</li> <li>• microenterprise</li> </ul>
<p><b>Credit deferral</b></p>	<p>For 6 months</p>	<p>An SME entity will be provided with a deferral of payment on the principal debt <b>from April 1 to October 1, 2020, with an extension of the payment schedule</b> for the principal debt under the loan agreement for 6 months You can use it if the following conditions are met: - the bankruptcy procedure has not been introduced with respect to the borrower, the activities of the borrower have not been suspended, and the borrower - IP has not stopped its activities. To obtain an appropriate delay, SMEs can apply to the bank. At the same time, the interest rate under the loan agreement should not increase.</p>	<ul style="list-style-type: none"> <li>• be in the register of SMEs;</li> <li>• carry out activities in the most affected sectors</li> </ul>

# SME SUPPORT MEASURES

Support measure	Term	Comments	This measure suits you if you:
<b>Credit vacation</b>	For 6 months	<p>For individual entrepreneurs who have experienced a sharp drop in income due to the coronavirus epidemic (below 30%), and for SMEs operating in the most affected sectors, credit holidays (or a reduction in the size of the payment) for a loan for up to 6 months are provided .</p> <p>These persons who entered into a loan agreement before 03/03/2020 are entitled to apply to the bank no later than 30 September 2020 with a request to change its conditions.</p> <p>The grace period for which execution is suspended is determined by the borrower in the application and cannot exceed 6 months.</p>	<ul style="list-style-type: none"> <li>individual entrepreneur;</li> <li>OR</li> <li>SME operating in the most affected sectors</li> </ul>
<b>Decrease in requirements for providing state contracts</b>	до 31 декабря 2020 года	<p>Until December 31, 2020, when making purchases with the participation of SMEs, the customer has the right not to establish the requirement to ensure the fulfillment of the contract, to ensure warranty in the notice of the procurement and (or) in the draft contract, unless the advance payment is stipulated by the contract.</p> <p>In 2020, by agreement of the parties, it is allowed to change the term of the contract, and (or) the price of the contract, and (or) the unit price of a product, work, service, if during its execution due to the spread of coronavirus infection, as well as in other cases, independent of Parties to the contract circumstances leading to the impossibility of its execution.</p>	<ul style="list-style-type: none"> <li>individual entrepreneur,</li> <li>small business,</li> <li>microenterprise</li> </ul>



# MOSCOW REGION SME SUPPORT MEASURES



## **Moscow Region Microfinance Fund:**

- Restructuring of previously issued microloans until September 30, 2020
- Microloans at a rate of 6% per annum
- Providing preferential microloans in the amount of 5 million rubles. ( $\approx$  62.2 thousand euros) for 3 years with maturity at the end of the term for the production of goods (works, services) used to prevent and eliminate emergency situations

## **Moscow Region Industrial Development Fund:**

- Concessional loans from 20 to 150 million rubles are provided. (from  $\approx$  250 thousand euros to  $\approx$  1.86 million euros) from 1 to 5%

## **Moscow Region Guarantee Fund:**

- Guarantee cost reduced to 0.75% in priority sectors
- Extension of the term for the submission of loan guarantees to 10 years
- Organization of interaction with major banks and development of joint support programs



# MOSCOW REGION SME SUPPORT MEASURES



## Partial compensation of expenses:

- for the purchase of equipment - up to 50% of costs, but not more than 10 million rubles ( $\approx$  125 thousand euros), and for the production of goods used to prevent and eliminate emergency situations (masks) - up to 80%, but not more than 30 million rubles ( $\approx$  373 thousand euros).
- partial compensation of the first installment (advance) upon conclusion of an equipment leasing agreement - up to 70% of the advance, but not more than 5 million rubles ( $\approx$  62.2 thousand euros).
- partial reimbursement of expenses of socially oriented SMEs (social services for citizens, healthcare, conducting classes in children's clubs, sections, studios, production of medical equipment, prosthetic and orthopedic products, the provision of educational services) up to 85%, but not more than 2 million rubles ( $\approx$  25 thousand euros), if it is a nursery for children under the age of 3 years, no more than 3 million rubles ( $\approx$  37.3 thousand euros).
- partial reimbursement of costs to SMEs operating in the field of physical education and sports up to 50%, but not more than 10 million for engineering surveys, design documentation, repairs, engineering infrastructure, equipment purchase.



## MOSCOW REGION SME SUPPORT MEASURES



- Granting to tenants in the most affected sectors of state and municipal property until 01.10.2020 a deferral of payment of rental payments with its payment in equal installments during 2021–2022
- Exemption from tax on property of organizations and land tax from 03/01/2020 to 01/01/2020 for owners of real estate (shopping centers, retail outlets, catering and consumer services) subject to lower rental rates for tenants who have suspended their activities due to the introduction of high availability
- An increase in the share of purchases among small and medium-sized enterprises, socially oriented non-profit organizations carried out in accordance with Federal Law of 05.04.2013 No. 44-FZ, from 25% to 30%
- Advance payments up to 30% for small and medium enterprises by state and municipal customers
- Introduction for small trading formats of a 6-month deferral of payments under contracts for the placement of non-stationary trading objects (NTOs), extension of the layout of non-stationary trading objects (NTOs) for 12 months
- Granting to tourism industry entities of the Moscow region specializing in promoting tourism in municipalities of the Moscow region
- Creation of the “Made in Moscow Region” trademark

## WHERE TO FIND CLARIFICATIONS AND HOW TO ASK FOR HELP?

Go to the website of the Government of the Moscow Region ([mosreg.ru](http://mosreg.ru)), section "Documents".  
At the bottom of the page is the resolution of the Governor of the Moscow Region  
of 03/12/2020 No. 108-PG

**You can learn more about all support measures by calling  
the business hotline 0150 or leave your question at  
[0150@mosreg.ru](mailto:0150@mosreg.ru).**



[invest.mosreg.ru](http://invest.mosreg.ru)



[vv\\_khromov](https://www.instagram.com/vv_khromov)







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